Polycom® RealConnect™ for Office 365 and Skype for Business

Video interoperability simplified

For organizations that have chosen Microsoft Skype for Business as their communications platform, Polycom RealConnect is the first technology that solves the age-old dilemma of getting different multiple videoconferencing technologies work together. Polycom RealConnect is the only Microsoft certified video interoperability solution that allows standards-based room devices from Polycom, Cisco, and others to seamlessly join a Skype for Business meeting.

For organizations not yet standardized on Skype for Business Online as part of Office 365, Polycom RealConnect is also available in on-premises and hybrid deployments. These solutions are part of RealPresence Clariti collaboration software licensing, and includes entitlement to firewall traversal, call control, conferencing and endpoint provisioning.

Simple and intuitive Outlook and Skype for Business experience

Polycom RealConnect uses the Skype for Business scheduling workflow in Outlook, so it's easy and intuitive for users to schedule a Skype video interoperability call. Skype for Business users join via the familiar click-to-join meeting experience. Standards-based video devices may also be configured to join with Polycom's One Touch Dial offering. Once in the conversation, Skype for Business and standards-based participants will be able to take advantage of Polycom's now legendary in-room video experience, including bi-directional content sharing.

Leverage existing video investment

Polycom RealConnect allows organizations with existing videoconferencing solutions, including immersive telepresence, to deploy an end-to-end video collaboration solution that centers around Skype for Business. By enabling existing room video endpoints to connect to Skype video meeting easily, RealConnect makes it simple for an organization to migrate to Skype for Business and Office 365 video collaboration at their own pace.

Easy management and provisioning

RealConnect for Office 365 is the only Microsoft-approved cloud video interoperability solution. It integrates directly with Microsoft Office 365, allowing administrators to manage and provision RealConnect licenses from within their Office 365 admin portal. This service is hosted in the Microsoft Cloud and is operated and supported by a dedicated Polycom team.

Benefits

- **Protect existing video investments**—Bring existing Polycom, Cisco and other standards-based video systems into Skype for Business meetings

- **Flexible deployment options**— RealConnect is available for Skype for Business on-premises, hybrid and Office 365 cloud deployments

- **Easy to manage and provision**— Easy to manage and provision licenses in Office 365 admin portal

- **Natural user experience**—Simplify the experience to schedule, meet, and start Skype for Business calls through scheduling integration with Outlook calendar

- **Simple dialing experience**— RealConnect solution supports One Touch Dial, which provides the same click-to-join experience to connect to Skype video meetings for select Polycom and Cisco endpoints

	Polycom RealConnect for Office 365	Polycom RealConnect for Skype for Business (Included in Polycom RealPresence Clariti)
Skype for Business	• Skype for Business Online Plan 2 (Office 365) • Users must be homed on Skype for Business Online	• Skype for Business Server 2015 or Lync 2013 Server on-premises, or hybrid with Skype for Business Online • Some users homed on on-prem server
Polycom Conferencing Infrastructure	• Conferencing infrastructure hosted in Microsoft Azure cloud* • VIdeo interoperability service is operated and supported by Polycom * Firewall traversal and call control required at customer premises to access the service	• Deployed on customer premises • Managed Services available to host and manage the solution on customer premises or in the Polycom private cloud
License	• 1-year or 3-year term subscription • License tied to Office 365 tenant	• 1-year or 3-year term subscription • Perpetual license available
Notes	• Skype for Business Online Video interoperability service hosted in Microsoft Azure cloud • License provisioning from within Office 365 Admin Portal	• Clariti includes entitlement to collaboration infrastructure software including conferencing, endpoint provisioning, H.323/SIP call control, firewall traversal, and basic analytics

Benefits of Polycom RealConnect for Office 365

• Simple meeting workflow and natural Skype online meeting experience

• Leverage Skype for Business scheduling workflow in Outlook for scheduling and joining meetings

• Click-to-join functionality—Single click-to-join for both Skype for Business clients and Polycom and Cisco endpoints or easy dial strings*

• Familiar meeting experience—Skype meeting layout including participant roster, content and video sharing, and panoramic video strip

• Content sharing—bi-directional content sharing

• Easy to manage and provision licenses through Office 365 admin portal

*Select Polycom and Cisco endpoints

Familiar multipoint video experience
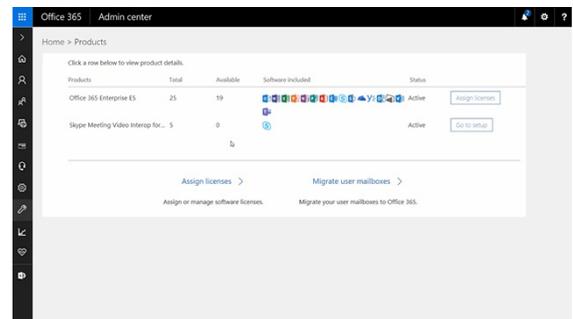
Manage licenses in Office 365 Admin Portal